

ADEOLA AMAO

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EDUCATION

Loughborough University: BSc Economics and Management

2018 – 2022

- Second year grade: First Class
- Modules include: Data analysis (85%), Microeconomics (77%), Macroeconomics (64%), Quantitative Economics (63%), Financial Economics (82%), Organisation Studies (70%) and Principles of Marketing (80%)

Dartford Grammar School for Girls, Kent

2011 – 2018

- A-Levels: Geography (A), Biology (B) and Business (B)
- London Institute of Banking & Finance Certificate of Financial Studies: A
- GCSE's: 10 grades A*- A including Mathematics (A) and English Language (A)

EMPLOYMENT

Investment Banking Intern, Bright Network, London

June 2020

- Utilised valuation methods and trading multiples such as P/E ratio, EV/LTM revenue ratio and the EV/EBITDA ratio, developing my technical and quantitative skills
- Networked with fellow interns, enhancing my interpersonal skills
- Analysed how the banking sector has been impacted by COVID-19, developing my commercial awareness
- Independently produced a presentation analysing a potential expansion opportunity for British Airways, improving my project management ability and ability to work under pressure
- Compiled information about the airline industry as part of industry research, enhancing my data collection skills

Event/Wedding staff member, Rose Daniel Events, Dartford

July 2016 – September 2019

- Generated ideas concerning the decoration of the venues has increased my creativity, innovative skills and attention to detail
- Greeted customers and answered questions enhanced my verbal communication and interpersonal skills
- Worked with clients to meet their specific needs through by asking questions and being inquisitive.
- Completed many different tasks throughout the duration of these events has improved my multitasking ability and personal management and organisational skills.
- Operated the company's Twitter page to market new promotions and products, enhancing my marketing and social media skills

Sales Assistant, Jones Bootmaker Ltd, Dartford

September 2017 – April 2018

- Collaborated with my colleagues, through communicating with them on a regular basis and supporting them in times of need, to deliver the best customer service experience possible
- Interacted with customers through greeting, serving and advising them about products in the store, improving my interpersonal skills
- Processed sales and handled payments from customer improving my numerical skills and efficiency
- Promoted special offers to customers as they entered the store and distributed leaflets, developing my negotiation and persuasion skills
- Dealt with difficult customers and complaints sensitively through resolving and escalating issues to senior management if needed, developing decision-making skills
- Developed long term, professional relationships with the management team in the store

VOLUNTEERING

Member, Macmillan Volunteering Society

September 2019 - Present

- Attend meetings and generating ideas to effectively organise fundraising activities, such as football tournaments and cake sales, has improved my team working skills
- Engage with supporters, through hosting events, and developing relationships with them
- Partake in regular bucket collections in the local town, encouraging people to donate has improved my interpersonal skills
- Spread awareness of the charity through making posts on social media platforms and word-of-mouth

Volunteer, Age UK Meadows Day Centre

September 2017 – March 2018

- Provided a friendly face and interacted with the elderly assisting them with social and physical activities using compassion and empathy, improving interpersonal skills
- Supported staff with tasks such as distributing biscuits and food developing my empathy and caring ability

POSITIONS OF RESPONSIBILITY

Peer Mentor, Loughborough University

September 2019 - Present

- Independently support seven mentees as they settle into university, maintaining regular contact through email and meetings, improving my leadership abilities and resilience
- Participate in various training sessions about how to be a good mentor has improved my enthusiasm for learning and personal development
- Respond to emails from my mentees about issues they may have has improved my written communication
- Proactively discuss serious mentee concerns with the Program Director and coming up with solutions to resolve these issues, developing my discernment

Economics Student Ambassador, Loughborough University

June 2019 - Present

- Communicate to prospective students and their parents face-to-face about Economics and university life in general, improving my confidence
- Answer a range of different questions from students and parents improving my listening skills
- Delivering presentations about Economics and Loughborough University to several hundred people has enhanced my public speaking and oral communication skills

Lighting Technician, New Wine Church International

November 2016 - Present

- Operate a range of complex lighting systems, smoke machines and software to portray different themes and emotions, improving my creativity and technical skills
- Liaise with other teams (such as the video team, projection team and the choir) within the church has improved my teamworking skills
- Attend Multimedia team meetings and taking minutes has enabled me to develop my listening and verbal communication skills

SKILLS

- **IT Skills:** Advanced level knowledge of Microsoft Office including Word, Excel, Access, PowerPoint and Publisher. Knowledge of how to operate the E-Views software.
- **Languages:** French (Conversational level).

INTERESTS

- **Sports** – I enjoy swimming and it has been a part of my life since the ripe age of three. I have been playing badminton since 2014 and I am a member of the badminton society at Loughborough University.
- **Travelling** – This is something that I love to do as it allows me to experience different cultures, which increases my cultural awareness. I have currently visited over seven countries such as America and plan to increase this number over the coming years.
- **Inspiring others** – I am passionate about inspiring other people to be the best that they can be. Independently running a social media page with over 1,000 followers which is dedicated to posting uplifting quotes and statements has helped me to do this.
- **Technology** – I have a strong interest in the tech industry and in how technology can be used to make existing processes more efficient and effective.

REFEREES

References are available upon request.

