**Giorgia Dimiccoli**

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**PROFILE**

Proactive and positive International Business Management undergraduate, with excellent teamwork and communication skills, developed during an Intern Programme at Anglia Ruskin University. Currently looking for a Graduate Scheme.

**EDUCATION AND QUALIFICATIONS**

2019 – Current **BSc (Hons) – International Business Management**

Anglia Ruskin University, Cambridge, UK.

**Modules include:**

* Project Management – **(A)**
* E-Business Management – **(A)**
* Business Law – **(A)**
* Careers Development & Employability – **(A)**

2019           **Exchange Programme - International Business School at Hanze University of**

**Applied Science, Groningen, NL**

2012 – 2017      **Diploma in Higher Education – 92/100**

Carlo Cafiero Scientific State High School, Barletta, Italy

**WORK EXPERIENCE**

2019 - Current **Digital Student Ambassador**

 Anglia Ruskin University, Cambridge

2019 – Current **Aspiring Cam FM Speaker**

 Cam FM – 97.2 FM, Cambridge

2019 – Current **Event Photographer**

2019 Milan, Italy

 **ASACERT Assessment & Certification Intern**

* development of commercial awareness and resilience through recruitment management process
* effective proficiency in using IT tools - Office programs and e-mails - and great translation skills
* analytical skills utilised to target potential markets for a certification project in the food sector

2018                          Anglia Ruskin University, Cambridge

 **Lord Ashcroft International Business School (LAIBS) Intern**

**Programme**

2018                      Anglia Ruskin University, Cambridge

 **Faculty Student Ambassador**

* Faculty information desk assistant during Open Days on Campus
* Exceptional persuasion and influencing skills confidently deployed while actively engaging with different audiences. Outcomes involved positive visitors feedback

2018                         The Gate English School, Barletta

 **English Language Teacher**

* Assisted with organisation of weekly  lessons for private students
* Efficient organisations skills deployed, several learning frameworks and exercises prepared on time for each lesson
* Presentation skills utilized to give a talk about languages in a local High School. Eloquence, confidence, and ability to adapt the style to different audiences.

2018                         Tram Depot, Cambridge, UK

                                   **Cocktail Waitress**

* Excellent customer service acknowledged by positive supervisor feedback
* Effective trust builder with customer-oriented attitude, deploying listening and interpersonal skills to satisfy each customers’ specific taste and need
* Expanded personal commercial awareness
* Exemplary team player, utilizing efficient communication skills in an ever changing and busy scenario. The outcome were generous tips during peak times and positive customer feedback

**VOLUNTARY EXPERIENCE**

2019 – Current Anglia Ruskin University, Cambridge

 **Welcome Buddy**

* Utilising emotional intelligence and listening skills when interacting with new students through several and informal meetings
* Helping international students effectively cope with overwhelming issues, such as depression, negativity, and lack of confidence. Outcomes were genuine students feedback and willingness to keep contacts

2016 Gate English School, Barletta, Italy

**Social Media Ambassador**

* Reinforced brand image by managing digital resources and networking with the audience
* Enhancing basic IT skills, regularly posting announcements on social media (e.g. Facebook, Instagram, and Twitter), and engaging with different targeted customers
* Actively managing email flows and booking appointment with future students

2016                        Caritas, Barletta, Italy

                                  **Catering Assistant**

* Catering assistant with organisation of weekly meals open to homeless refugees
* Exponential growth of social responsibility by feeding local and organizing football matches

**KEY SKILLS AND ACHIEVEMENTS**

**Volunteering Certificate of Achievement for Global Week** **-** Anglia Ruskin University, Cambridge, UK

**Oxford and Cambridge Advanced Studies Program, Bucksmore Education** - Magdalene College, Cambridge, UK

**CAE (Cambridge English: Advanced) – 172** - Lord Byron College, Bari, Italy

**FCE (Cambridge English: First) – 174 -** I.T.C. ORION, Molfetta, Italy

**Languages**        Italian **(C2)** - English **(C1)**

**IT Skills**             Basic skills in Microsoft software (e.g. Word, Power Point, Excel, Microsoft Project)

**Awards – Intern Awards**

 2017/2018 Participating in the Anglia Ruskin University LAIBS Intern Programme

* Enhanced problem solving and teamwork skills with other Interns
* Established business contacts and developed my networking skills through LinkedIn to gain further exposure within the industry
* Received a certificate completion from Anglia  Ruskin University

**INTERESTS**             Magazines and book reader (e.g. The Economist, Financial Times, M.I.T. Technology, Review)

 Amateur photographer,

 Amateur actress, member of ARU Rowing Society, Sustainability Society, Climbing

 Society. Currently pursuing the role of Speaker at the Cam FM Radio Programme.

**REFERENCES**          Available upon request