**Isaac von Kaufmann**

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**Education:**

**Durham University** (2018-2021)

**Degree**: Economics with Management **(Current 2:1)**

**Tonbridge School** (2016-2018)

**A-levels**: Maths (**A\***), Economics (**A**), Chemistry (**A**), Biology (**A**)

**The Judd School** (2011-2016)

**GCSEs**: 5A\*’s, 2A’s, 3B’s

**Work Experience:**

**Student Ambassador for Project Set** (September 2019-)

* Working within student networks and with university careers teams, connecting students to start-ups and graduate employers through an online internship platform.

**Telephone fundraiser with Rux Burton Associates** (July 2019)

* Received training in quickly building relationships, negotiating, and closing a donation.
* Spent three weeks calling alumni seeking support for school’s scholarship programme.

**Undercroft Bar and Security Committee** (May 2019-present)

* Working in the college bar, developing and utilising interpersonal skills whilst maintaining efficiency and professionalism.

**J.P. Morgan Asset Management**  (October 2017)

* Shadowing sales team client calls
* Attended sales team meetings including; sales objectives for the new year, discussing employee satisfaction surveys, and organising a sales team social event
* Gained comprehensive knowledge concerning investment vehicles, and the roles of the equities, mixed assets, fixed incomes, and alternatives researchers and portfolio managers, and the interaction with sales floor based teams such as market insights to create client-specific funds with varying risk/return ratios.

**Sevenoaks Town Senior Football Coach** (2013-2018)

* Working with other coaches to plan and coordinate training sessions.
* Communicating instructions clearly and confidently to the junior coaches and players and dealing with disciplinary issues.
* Helped improve communication and leadership skills, particularly with young people.

**Volunteering at YMCA centre** (2016-2017)

* Working with young people with troubled lives once a week and assisting in their achievement of basic qualifications through engaging in sport and DIY sessions.

**Other Positions of Responsibility:**

**Events Officer at the Durham Society for Economic Pluralism**  (June 2019-present)

* Duties include; Organising and coordinating events with external speakers and communicating with the executive committee, Increasing the society’s membership rate and encouraging the diversification of economic syllabuses and perspectives.

**Hobbies and interests:**

* College football team, College rugby team, Debating, University amateur boxing club, Sevenoaks Town FC, played guitar for 12 years