**Morma Zeqollari**

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 A diligent and detail-orientated finance graduate with a solid academic background in finance and a real interest in data analysis and technology seeking a trainee graduate role with the aim of expanding further theoretical knowledge and technical skills. A confident communicator, able to establish excellent relationships with peers.

**Education**

**MSc Banking and Finance, Queen Mary, University of London** 2019-2020

Modules include: Quantitative techniques in Finance, Applied Corporate Finance, Risk Management, Commercial Banking

* Worked and leaded a team of five on an assessed group in Commercial Banking to research information and conduct numerous projects related to day to day banking procedures.
* Coordinated weekly team meetings where examined progress of projects and share new ideas.

**BSc Economics, University of Athens, Greece** 2013-2018

Modules include: Mathematics, Statistics, Economics, Investments, Accounting

**Work Experience**

**Sales Advisor, M&S, UK** 02/2019-06/2019

* Ensured high levels of customer satisfaction through excellent customer service
* Processed payments by handling checks, cash, cards, and coupons
* Guided the customers about the product by providing enough information and advices
* Received deliveries from suppliers and collaborated with colleagues to ensure constant stock replenishment during peak times

**Internship, Junior Mortgage Analyst, Eurobank, Greece** 11/2019- 12/2019

* Analyzed customers' loans data by using bank's software
* Examined customers' special requirements regarding on past due loans
* Negotiated with customers regarding on their loans' regulations and instalments
* Collaborated with the law department to identify effective solutions for customers

**Internship, Market Research Analyst, ICAP SA, Greece** 07/2018-09/2018

* Collected data based on telephone interviews and emails with all companies' representatives of the Greek fish farming sector
* Established a solid usage of MS Excel and PowerPoint by visualizing and interpreting vast amounts of financial indicators and complex data regarding the fish farming sector
* Demonstrated further analytical skills by carrying out valuation and forecasting of Greek fish farming companies employing SWOT analysis.

**Sales and Payroll Assistant, SPATHIS Bakery, Greece** 05/2012-10/2013

* Ensured efficient running of shop area in highly demanding and busy environment
* Notified customers of sales and special offers
* Assisted with the sales process by maintaining a fully stocked store
* Conducted interviews and hired new employees during the summer peak period
* Processed supplier invoices and responded to customer invoice queries over phone and email, ensuring a professional point of contact.

**IT/Statistical skills and languages**

* Have learnt how to apply statistical packages such as EViews and R to analyze data
* Proficient in Microsoft Office
* Coding in Python for finance applications
* Advanced English and native Greek

**Volunteering**

Decoder at *Zooniverse.org*

Involved in numerous projects such as ‘Every Name Counts’ and ’Power to the People’ with main tasks involved:

* Transcribed personal data from documents coming from concentration camps
* Collected and organized data in online archives to be accessible and readable to the public
* Analysed complex satellite images of sub-Saharan Africa to identified buildings in rural areas
* collected and organized datasets obtained from the images making them available to electrical researchers and developers to assist in building electrical grids.