Francesco Giusto

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EDUCATION

MSc Wealth Management, Queen Mary, University of London, (expected distinction)　　　　**2019-2021**

Modules include: Investment Management, Asset management, Quantitative Methods in Finance

- Applied financial knowledge working as an Analyst for University Fund
- Accepted to the University Financial Trading Programme (Bloomberg)
- Worked in a team of 4 to draft portfolio investment strategy for the fund
- Acquired expert knowledge by taking optional modules such as "Strategic Asset Allocation"

BSc Economics and Finance, ALMA MATER STUDIORUM, Bologna (ITA), (2.1)　　　　**2015 - 2018**

Modules include: Econometrics and Macroeconomics (80%), Statistics (90%), Financial instruments and Markets (85%)

ISS Giorgi, Milan (ITA)　　　　**2013 - 2015**

A Levels: Mathematics (A), Business Studies (A), Finance (A)
AS Level: Accountancy (B)
10 GCSEs including Mathematics (B) and English (A)

FINANCE EXPERIENCE

Equity Research Analyst, QUMMIF, London　　　　**October 2019 – Present**

- Performed and maintained in-depth research and analysis of European market with a particular focus on Financial and Insurance sector. (Bloomberg, Excel, VBA)
- Selected securities by conducting top-down analysis of industries and companies, financial reporting analysis with spreadsheets
- Constructed investment portfolio according to risk-return profile and make risk-adjusted recommendations.
- Participated internal stock pitching conference and presented the equity analytics methodology.

Spring Analyst, Capgemini, Kraków　　　　**March 2018 – June 2018**

- Managing relationships with existing clients portfolio.
- Analysed operations process and information to improve efficiency accuracy and completeness (VBA, Excel)
- Created new sales opportunities through relationships and referrals from existing clients both for national and foreign (Italy, Italian Switzerland)

Junior Financial Analyst, Scaletti Associates, Milan　　　　**September 2014 – April 2015**

- Monitored and analysed financial, statistical, and operational data trends (VBA, Excel).
- Provided research and analysis to enhance client advisory.
- Enhanced clients relationship through weekly meeting via email, phone and in person.

OTHER EXPERIENCE

Barista, Pret a Manger, London　　　　**September 2018 - Present**

- Collaborated closely with colleagues in order to ensure constant stock replenishment during peak times
- Demonstrated strong ability to multitask, dealing with customer queries while keeping shop coffee area organised

Summer Microcredit Analyst Intern, Grameen Bank, Dhaka　　　　**June 2017 - August 2017**

- Quick familiarized with internal procedure for Microcredit loan process and Microfinance investments.
- Demonstrated communication skills with both urban and rural areas borrowers.
- Tracked and recorded data about loan-repayment rate and social investments.

POSITIONS OF RESPONSIBILITY

2018 Italy Hult Prize Competition Coordinator

- Worked closely with a team of 5 to organise social oriented start up competition.
- Set and ran social and pre competition events and liaise with the University management.
- More than 20 different teams have eventually joined the competition.

OTHER SKILLS

- **IT:** MS Office Suite (Word, Excel and Powerpoint), Bloomberg Terminal (BMC), Intermediate R and Python and VBA
- **Other Languages:** Italian (Native speaker)
- **Certificates:** CFA Investment Management Certificate (IMC) (expected May 2020)