

Raghvi Arya

(+44) 7826451710, raghviarya@gmail.com, <http://www.linkedin.com/in/raghviarya/>

EDUCATION AND AWARDS

University of St Andrews

Sep 18 – Jun 22

MA (Hons) Economics and Management – Predicted First

Nisbet Prize for Management 18/19 (Rank: 1/280). **Dean's List 18/19**. First year average: **18.9/20** (16.5=1st class).

The Tiffin Girls' School - selective state school

Sep 11 - Jun 18

A-Levels: **A* A* A*** (Maths, Economics, Art) GCSE: **11 A*s**. EPQ **A*** (Microeconomic Analysis of Uber).

RELEVANT EXPERIENCE

Plural Strategy, Business Analyst Intern

Cancelled due to COVID-19

Citi (Capital Markets), McKinsey, Deloitte, Spring Week Programs

Apr 20

Playfair Consultancy Group, Junior Team Leader (Consultant 18/19) – student-led consulting

Jan 19 - Pres

- Led team of 5 to help medical app start-up secure **£500,000 seed capital** by presenting extensive primary research and subsequent data analysis for investment report. Received Playfair's **largest client donation** to date.
- Sustained cash flow for St Andrews Preservation Trust to purchase and restore a local property by evaluating financial reports and collating database of **£700,000** worth of highest funding sources.

Freelancer – accounting, strategy consulting and design for SMES

Jul 19 - Pres

- 5 projects to date inc. keeping accounts for laboratory research project into fake honey and providing industry analysis for published research paper on economic costs of fake honey - affiliated with World Bee Project.

Institute of Economic Affairs, Research Intern - UK's leading policy think tank

Aug 19

- Received prize for '**Best Presentation**' within cohort of 30 after research on 'How did the financial crisis lead to the success of Airbnb?', considering the macroeconomic conditions and capital-raising opportunities during 2008.

Sandbox&Co, Intern - private equity – portfolio of 10 leading ed-tech businesses.

Jan 19

- Provided accepted value-based pricing strategy and market entry feasibility analysis for ed-tech portfolio company entering Middle Eastern (GCC) market to C-level executives, estimated to bring in an additional \$5 million.

ACTIVITIES

Charities Committee, Vice Events Coordinator (Promoted from Events Officer 18/19)

Sep 19 - Pres

- Raised over **£40,000** in a year and increased awareness of 3 selected charities by leading events team of 10 to organise 12 large fundraisers, e.g. ball cloakrooms, valentine's potato sale, craft nights etc.
- Coordinated new initiative of creating a volunteer pool with termly training sessions – built to **93** volunteers through incentive schemes, such as certificates for high volunteer hours accredited by the University.

TEDx St Andrews, Head of Content (Promoted from Content Team 18/19)

Sep 19 - Pres

- Organised and hosted **200 attendees** at largest student speaker competition to date due to top speakers selected.
- Personally secured **9 industry leaders** as speakers (18/19), and promoted to Head, managing team of 6.
- Coordinated sessions on cold emailing, finding good speakers, and helping a speaker deliver a good talk.

AI Research Group, Founding Member (St Andrews and Aarhus University, Denmark)

Jan 19 - Pres

- Publish **weekly podcast**, personally presenting research on **impact of AI on business**.

Lockdown Labmates, Co-creator

Apr 20 - Pres

- Incubated **5** business ventures by creating platform for **200+** top students to find co-collaborators for ventures during COVID-19. Led team of 5 to build searchable directory of students and hosted virtual networking events.

Mensa UK Junior Advisory Board, Board Member

Nov 15 - Aug 18

Represented **1,650** junior Mensa members to instigate **25% increase** in membership by advising the Board of Directors to start mentoring scheme and host conference for junior members, budgeting **£2,500** legacy fund.

HOBBIES: Animated Poster Design and contemporary Oil Painting; learning about restaurateurs

Shortlisted by Royal Academy of Arts (**top 4%**) and Saatchi Gallery (**top 1%**) for international student art competitions.