### Umaesh Uthayakanthan

A driven and determined individual that is able to analyse data effectively, can carry out thorough market research and illustrate ability to carry out high quality analysis. Looking for an opportunity that will provide an intensive working environment to gain experience, new skills and greater knowledge.

#### **Professional Experience**

#### **FGR Management**

# Administrative Assistant at Property Management company based in South East London Achievements:

- Minimise the risks of fines and improper conduct in a legal approach by composing notice letters and communicating with solicitors regarding claims and issues.
- Reducing delays and costs by working with a barrister on issues from unpaid rent to civil cases by writing to different parties under his instruction with critical deadlines.
- De-risking the possibility of lease agreement violations by calculating and tabulating ground rents and service charges for numerous dwellings before supplying them to leaseholders.

#### **Market Research**

#### Synaptron

- Researched and compiled features of smart plug products from various brands .
- Analysed customer preferences and tastes in order to give Synaptron a conclusive idea of customer profiles in this market.
- Utilised information from successive generations of smart-plugs and evolution of smart plug features to ascertain the trends in the market.
- Subsequent endorsement of trend analysis, market research and market analysis.

### **Competitor Research + Analysis**

#### Callplan.io

- Reviewing comments on three sites of several competitors to Callplan.io.
- Extracting consumer likes and dislikes of each competitor's software with problems they solve and the benefits they derive from them.
- Summarizing the analysis and consulting Callplan.io on the weaknesses of competitors.

#### Virtual Internship

#### Citi

#### **Open Access Program at InsideSherpa.com**

Module A: Investment Banking

- Prepared a company and industry page with M&A rationale.
- Comparable analysis.
- Discounted Cash Flow Model valuation.

#### Module B: Markets

- Advice for creating a portfolio of assets that's benchmarked to the ASX 200.
- Briefing a director over this selected portfolio via email.

#### Internship Experience UK

- 3 day investment banking insight with institutions such as Goldman Sachs, JP Morgan, Macquarie Group and HSBC
- Designed a pitch which included the indicative valuations of a proposed low cost airline acquisition accompanied with an overview of the industry and business model of Eastern European low cost airlines.

May 2020

June 2017 – June 2018

# June 2020

## June 2020

June 2020

#### Volunteering

National Citizenship Service:

- Worked in Chislehurst Care Home and being part of a team that created activities for the elderly
- Spear-headed a fundraising campaign for an Alzheimer's Charity
- Built a social awareness campaign in Bromley Centre and was able to achieve over 150 signatures in one day

#### **Castlecombe Primary School:**

#### Educating a Year One Class as a teaching aid throughout a full school year

- Assisted with their reading and was able to improve their reading via feedback forms
- Able to help with their written work and participate in their English lessons, Science lessons or basic languages lessons

#### **OTHER SKILLS**

- Excel, Power point and Word (Intermediate Level).
- Able to lead group presentations at university.
- Analysing vast amounts of data in excel, creating tables and graphs to emphasise the report findings.
- Possess basic ability to use Stata and EViews, to help visualize, model and make inferences in statistics.
- Mobilized and facilitated a debate team.

#### **EDUCATION**

BSc Economics, Queen Mary, University of London	2018 – 2021
Second year: On Track for a 1 <sup>st</sup>	
Graduating in	2021
Eltham College	2011 - 2017
A Levels: Mathematics (A), Chemistry (A), Biology (A)	

**11 GCSEs/IGCSEs** including Mathematics (A\*), English (A\*), English Literature (A\*), Biology (A\*), Chemistry (A\*), Physics (A\*), French (A), Spanish (A), Geography (A), History (A), Religious Studies Short Course (A\*)

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