

# WILLIAM GREENSLADE

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## Profile

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Second year Geography with Innovation student at University of Bristol with strong, transferable skills developed through focused academic study and work experience. Self-motivated and conscientious, delivering workloads to agreed timescales. Effective communication, organisational and teamwork skills formed through my academic and sporting commitments, especially my innovation projects which involve engaging with the local community and pitching ideas. Leadership skills and initiative shown through involvement in sports teams, leading my group on innovation projects and operating as a Pilot In Command of an aircraft.

## Education

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**September 2018 – Present**      **University of Bristol**

- Studying Geography with Innovation MSci (Hons) – 4 Year Full-time Course

**September 2013 – July 2018**      **Tonbridge School, Kent**

A Level: A\*A\*B

Maths – A\*

Geography – A\*

Chemistry – B

AS Level

Maths – A

(N.B. Highest Grade – A, no chemistry AS) Geography – A

IGCSEs:

10 A\* in Biology, Chemistry, English Language, English Literature, French, Latin, Geography, Maths, Physics, Spanish.

## Current Work

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**February 2019 – current**      **Student Ambassador for the Centre of Innovation at the University of Bristol**

- This involves attending Post-offer visit days (with innovation applicants that have been offered a place) and Open days (which are attended by students considering applying to this course).
- The role includes providing information and our own experience of the course to prospective students and their parents.

**September 2019 – current**      **Deliveroo Rider**

## Experience and Voluntary Work

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**August 2019**      **Barclays**

- Worked in various teams including Strategy, Corporate Investment Bank Ops & Tech, Cyber Security and Barclay's Innovation company, Rise.

**June 2019**      **Tesco Bengaluru, India**

- A unique insight into Tesco's only international technology and retail operations centre. Spent time working with the "Spectra" team which is the digital content platform consisting of digital, media and user-generated content.
- Had an opportunity to work on separate projects with current interns ranging from price and promotion to food cloud.
- Attended Tesco's Technology Ignite Conference 2019

**June 2019**      **Common Purpose International Leadership Programme, Bengaluru, India**

- A four-day intensive leadership training programme funded by Santander in India's Silicon Valley, Bengaluru. Key skills - problem solving, cross-cultural leadership and presentation.
- Developed a product, poster, video and presented a pitch in answer to the question, 'How do we ensure technological innovation delivers economic and societal value in cities?'
- Immersion visits to Infosys HQ and IIIT-B's Innovation Centre, where start-ups such as Healthy Life and Culkey are hosted.

**February 2019**      **Foundervine, Startup Event: The Future of Finance**

- Had a fantastic opportunity to attend a SU54 Event on Fintech startups. It was a 54-hour immersive event that included a suite of short, inspirational talks, impactful masterclasses, mentoring sessions and group activities designed to foster learning, inspiration and business model building.

- We had the opportunity to form teams, build business models and pitch our startups in 54 hours to a set of judges. It was an excellent opportunity to work with a diverse range of people and apply the design thinking mindset focusing on Fintech startups.

#### **October 2017 Allsop, a leading UK Property Consultancy**

- Worked with the National Investment team, the Commercial Auction team and the West End Investment team.
- Particular highlight was the Commercial Auction – I acted as a ‘runner’ which entailed speaking to high net-worth clients, answering any questions concerning the property being auctioned as well as obtaining contact details from the winning bidder.
- Attended various properties available for sale, meeting potential clients and answering the questions they posed as well as learning about tenancy agreements and the income generated from leasing.
- Had the opportunity to consider and put forward ideas for how the team could promote Allsop’s involvement in deals.

#### **July 2016 Alesco Brokering**

- Involved understanding the general role of an insurance broker and shadowing a director as he visited the Lloyd’s building on numerous occasions to agree deals with the underwriters.
- Discussed how Alesco could expand its brand name and looked at potential new markets.

#### **July 2016 Ark Syndicate Management Ltd.**

- Experienced a diverse range of activities from understanding the political risk involved in insurance to working with the Claims team. Worked on data gathering in excel.
- Attended a client meeting where I had the opportunity to ask questions as well as listen to a contract proposal.
- Had the opportunity to shadow an underwriter which involved speaking to brokers, requesting contracts and solving issues with current contracts.

#### **September 2014 – June 2018 Conservation for the Local Community**

- Being delegated a task by the Chief Conservationist or Master-in-charge which would include working in small teams or individually to carry out tasks ranging from chopping down 20ft trees to picking fruit and disposing of litter.

#### **May 2013 – May 2018 Teaching disadvantaged children hockey and tennis**

- Responsible for looking after a group of 10-15 children and offering them a chance to learn how to play hockey and tennis, often for the first time. Developing a team spirit and a level of competitiveness.
- A child’s focus is key to enjoyment and understanding of the sport. This is done by engaging with the children to ensure that the learning is in a fun and interactive way.

### **Positions of Responsibility**

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- Leading group projects in Innovation involving ideation, delegation and deciding the way forward.
- Tutoring iGCSE and GCSE students June 2017 – Present
- Active Private Pilot Licence – Have completed over 100 hours as Pilot In Command of a 4-Seater PA28 and a 2-seater Sportcruiser aircraft.
- Led the Debate team for my school house and won the Debate Competition (2014). Involved a total of 12 debates.
- Senior Prefect and awarded the Sportsmanship Cup at The New Beacon School, Kent

### **Additional Skills / Achievements**

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- Received a Santander Scholarship of £3,000 based on academic merit for the best innovation pitch – 2018
- Duke of Edinburgh Award, Gold – developed skills in orientation, first aid and teamwork skills.
- Presented with the Copper Award in the University of Cambridge Chemistry Challenge – 2017
- Private Pilot; regular snow skier; full clean driving licence.
- Keen golf player – 18 handicap. Played squash in the 1<sup>st</sup> division at Tonbridge School, Kent
- Active member of Bristol University Tennis Club as well as the GeogSoc and Village Hockey team.

### **References**

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- Available on request